



# TECH ALLIANCE PROGRAM PARTNER FOCUS



## RES + CITRIX

### Improve your digital workspaces, reduce costs and minimize risk

Many IT teams have learned that conventional desktop models are simply too expensive to own, too inflexible for today's fast-moving businesses and too difficult to secure. And in many instances, as workers demand a more agile working environment, traditional desktops make it impossible to offer users a consistent and productive experience as they work from different locations and devices.

Desktop and app virtualization technology offered by Citrix helps address many of these issues by providing IT with an effective architecture for maintaining desktop and application resources on centralized servers—rather than on numerous separate devices. This centralization of desktop and app resources is often the first step in building a digital workspace. Unfortunately, organizations often encounter significant challenges as they attempt to migrate from conventional to virtualized digital workspaces or try to offer workers mixed environments that include both virtualized and traditional desktops. They are challenged to give employees a personalized and consistent experience across digital workspaces, while still maintaining central over management and security.

#### MORE SECURE AND FLEXIBLE WORKSPACES

RES solutions help enterprises with their digital workspace strategy by adding more security and flexibility to Citrix environments. This can be accomplished through better endpoint management, easy policy-driven access, IT service delivery automation and adaptive security and compliance. Taking a people-centric approach enables workers with the right workspace to fit their needs — often resulting in increased adoption of Citrix technologies.

#### EFFECTIVE MANAGEMENT OF HYBRID ENVIRONMENTS

Today's enterprises often require a mix of technology to accommodate different members of the workforce. RES solutions can be readily applied to traditional non-virtualized desktop environments as well as XenDesktop and XenApp deployments, greatly improving the manageability of hybrid environments. Apply the powerful capabilities of RES solutions such as automated provisioning, context-aware user sessions or user self-service, to both Citrix and non-Citrix desktop delivery. Managing all workspaces using a single tool enables IT reduce operational costs and enables future seamless migrations or updates to Citrix environments.

#### RES READY INTEGRATION

RES provides connectors and integrations between RES solutions and Citrix virtualization technologies: XenServer, XenApp, XenDesktop, XenMobile and Citrix Workspace Cloud. Utilizing integration capabilities can greatly improve the way organizations provide users with the applications and other digital services they need to get their jobs done. The more broadly organizations deploy RES and integrate with other technologies like Citrix, the more they reap the benefits and start seeing faster ROI from deployments.

#### BUSINESS VALUE CHECKLIST

- ✓ User profile management
- ✓ "Print-where-you-are" services
- ✓ Self-service for apps and services
- ✓ Delegation of workspace requests to HR/LOBs
- ✓ Context-aware application security
- ✓ Employee onboarding/offboarding



## RES AND CITRIX BRING BUSINESS VALUE

**Faster adoption of virtual desktops** — overcome adoption and approval barriers from the workforce with a better user experience. Workers will get faster access to a Citrix-powered or hybrid virtual environment that is personal, and tailored to their role, device type, location and more.

**Increased workforce productivity** — get your workforce productive immediately and keep them productive even as their needs continue to change over time. Through automation, you can give people the ability to get the digital resources they need to do their jobs without any delay.

**Greater organizational agility** — quickly connect your people with the digital resources they need—even as roles, responsibilities and resources constantly change over time. Citrix and RES help facilitate organizational adaptations such as reorgs, LOB launches and M&A activity.

**Better uptake of new digital resources** — deliver new applications and resources in a seamless way. Enhanced desktop and application virtualization accelerates payback on investments in new applications and resources by quickly getting them in the hands of all the right users.

**Tighter security** — ensure security is maintained no matter who, when or where data is being accessed. Context-aware workspace privilege controls help protect organizations from unauthorized data access, hacking exploits and phishing attacks.

**Enhanced compliance** — implement context-aware controls to protect personally identifiable information (PII) and other sensitive digital assets. This can help fulfill regulatory mandates and best-practices around protecting data.

**Reduced technology cost** — centralize, automate and add self-service to the management of users' digital workspaces. RES and Citrix solutions work together to greatly reduce operational burdens and costs on the business.

**Zero-impact migrations** — easily expand Citrix implementations in successive stages to new groups within the organization and make needed updates to Citrix technologies. For the workforce, moves or updates to Citrix environments are seamless, with no disruption to their productivity.

## MAXIMIZE YOUR INVESTMENT

RES offers many solutions that support and maximize the value of Citrix products. Get maximized value from the RES ONE Enterprise, or solutions you can leverage independently:

<b>RES ONE</b> Workspace	Add the personalization, context aware policy management and workspace security that has become a requirement for many organization's virtual desktop and hybrid environments. Centrally manage users across all Citrix and non-Citrix environments.
<b>RES ONE</b> Automation	Automate the manual and routine tasks associated with maintaining your Citrix and non-Citrix environments, and keeping the workforce productive. Reallocate time to more strategic projects.
<b>RES ONE</b> Identity Director	Introduce proactive delivery and return of IT services combined with self-service to keep the workforce productive and protect app and services from being misused. Improve speed of onboarding and offboarding workers, and unify access to all traditional, virtual, mobile and cloud services.

## THE RES + CITRIX PARTNERSHIP

Sharing thousands of joint customers and partners worldwide, RES and Citrix have been strategic technology partners for more than 16 years. RES is a Citrix Ready partner and is compatible and verified for the latest versions of the following Citrix technologies:

- XenApp
- XenServer
- XenDesktop
- XenMobile
- Citrix Workspace Cloud

## ABOUT RES

RES creates, automates and secures digital workspaces to improve the experience and productivity of the workforce while lowering IT costs. RES takes a people-centric approach to making technology access secure, even in complex multi-device/multi-location scenarios, across physical, virtual and cloud environments. RES boasts numerous patented technologies, fast time to value, and superior customer support for more than 2,500 companies around the world. For more information, visit [www.res.com](http://www.res.com), contact your preferred RES partner, or follow updates on Twitter [@ressoftware](https://twitter.com/ressoftware).